

## **TD Securities – Public Finance Analyst/Associate Position**

TD Securities' Public Finance team is looking for an experienced public finance analyst or associate for a position in our New York City office to work with our Infrastructure origination team. The successful candidate should be adaptable, able to manage projects independently and ready to assume a high level of responsibility as a member of a team. Ability to work in a dynamic team environment, strong interpersonal skills and quantitative ability is a must.

You will be responsible for providing investment banking support for the complex financing needs of the firm's public sector clients throughout the U.S. Public Finance clients include: state and local governments; non-profit healthcare organizations; higher education; affordable housing; transportation; and public power/utility entities that issue tax-exempt and taxable debt. You will be provided exposure to all aspects of the capital markets by working closely with our sales & trading, underwriting, derivatives, and debt capital markets trading desks for prospective and live transactions.

### **Job Responsibilities**

- Develop customized financial models using Excel to develop bond financing structures
- Utilize industry-approved third-party programs (DBC and Bloomberg) to prepare bond structures
- Perform credit and debt capacity analyses for specific credits based on industry/sector
- Prepare responses to requests for proposals required as part of the solicitation process
- Create and manage debt profiles for issuers/credits to evaluate debt portfolios for refunding/restructuring opportunities and execute bond financings
- Work closely with all areas of Public Finance, including DCM, various syndicate desks, credit origination and derivatives marketing to pitch municipal clients and execute transactions/Interact with various professionals in other areas of the firm to facilitate presentations, RFP responses and execute bond transactions
- Prepare presentation materials used by bankers and senior management for client meetings and participate in client presentations, as required

### **Required Qualifications, Capabilities, and Skills**

- Work well under pressure in a demanding environment, producing accurate, detailed materials while meeting tight deadlines
- Proficient in Microsoft Office Suite, including Excel, Word, and PowerPoint.
- Academic strength, strong teamwork, communication skills and a high energy level
- Experience with DBC software, bond structuring and transaction execution required

Interested candidates should forward their current resume to: [kenneth.gambone@tdsecurities.com](mailto:kenneth.gambone@tdsecurities.com)